

PSARAKIS || KEFALAS
COMMERCIAL LITIGATION



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ABOUT OUR COMPANY

20

team members

15+

Industries Served

20+

*Years of
Specialized
Experience*

Psarakis & Kefalas Law Firm deals with cases of commercial litigation, corporate law and white-collar crime. The firm has built a strong reputation for delivering successful outcomes in complex and specialised legal matters.

Our passion to win is our motive



WHAT WE DO



COMMERCIAL - CORPORATE LAW

We represent companies in high-stakes commercial disputes and complex corporate matters. From shareholder conflicts to contract enforcement, we combine procedural command with strategic risk management.



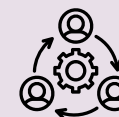
BANKING LAW

We advise businesses and individuals in disputes with financial institutions, handling non-performing loans (NPLs), restructuring of credit facilities, enforcement proceedings, and compliance with banking and consumer protection regulations.



WHITE COLLAR & CORPORATE CRIME

We handle white collar offences involving fraud, embezzlement, tax and payroll violations, money laundering, and similar economic crimes. Our approach balances technical accuracy with strategic defence in complex, high-risk cases.



INSOLVENCY & RESTRUCTURING SOLUTIONS

We support over-indebted businesses through debt restructuring, pre-bankruptcy arrangements, and formal insolvency proceedings. Our focus is on preserving viability, protecting assets while ensuring compliance with Greek and EU insolvency regulations.

OUR APPROACH

Our method blends legal precision with strategic thinking. We combine in-depth academic insight with real-world litigation experience to deliver clear, actionable solutions—tailored to the risks, goals, and commercial realities of each case.



WHAT SETS US APART

We are committed to the dynamic protection of our clients' interests through our foundational principles of honesty, continuous professional development, and specialized expertise. Our clients entrust us with their most complex legal matters because:

1

We deliver results in high-stakes disputes – consistently. We've succeeded in high-stakes cases where few do – with success rates that consistently exceed market standards.

2

We don't just know the law – we apply adversarial strategy. Every move is planned around the opponent's likely tactics. Litigation is structured conflict – and we play to outmaneuver.

3

We litigate forcefully – and defend with pressure. We defend forcefully and litigate assertively, applying pressure to secure control and protect your position at every stage.

4

We contribute to the legal dialogue. We participate as speakers in legal conferences – including seminars by NB – and regularly publish in legal journals. Our work is also featured on legal platforms like Mondaq and ICLG.

5

We approach each case with a multidisciplinary lens. Complex cases rarely fit within a single legal category. Where required, we draw on expertise across areas such as tax law, accounting law and criminal law – ensuring each matter is examined from all legally and financially relevant angles

*Complex matters. Clear answers.
Strong representation*

PSARAKIS
COMMERCIAL LLP

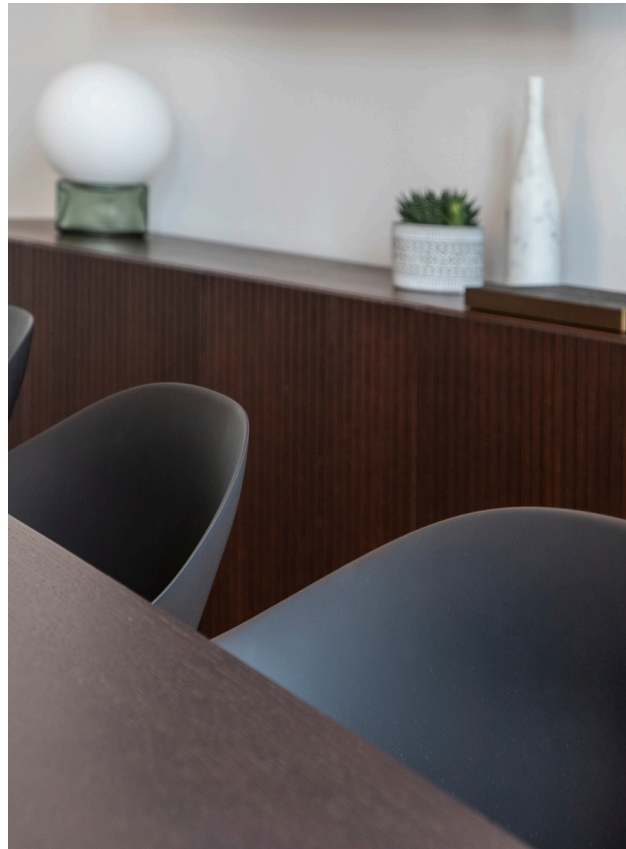
PSARAKIS
COMMERCIAL LLP

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COMMERCIAL LLP



STRATEGIC EXPERTISE

Mastery of the law and mastery of strategy – our team excels at both, delivering bespoke solutions shaped by evolving legislation and caselaw.



- *We understand how stressful it is for our client to lack knowledge and information. For this reason, we consider it of utmost importance to keep the client informed of the case's progress.*



PROFESSIONAL FRAMEWORK

Our methodology in action

Opponent-Focused Strategy Design

We study not just the law – but the opponent. Understanding the other side’s motivations, weaknesses, and patterns allows us to predict moves, preempt threats, and craft strategies that dismantle opposing positions effectively.

Multidisciplinary Perspective

We combine legal expertise with financial, tax, and operational insight to deliver holistic solutions. This integrated approach helps our clients navigate corporate disputes, restructuring, and audits with clarity and confidence.

Strategic Legal Planning

We help clients think five steps ahead. Whether you're preparing for litigation, restructuring, or market expansion, our legal foresight minimizes risks and maximizes your negotiation power.

Dynamic Tactical Shifts

Our strategies are alive. As cases evolve, so do our tactics. We continuously reassess and recalibrate to adapt to new developments, ensuring strategic alignment at every stage of the dispute.

Pressure-Point Litigation

We identify and exploit critical vulnerabilities. Every case has pressure points – key weaknesses that can shift outcomes. We focus our tactics precisely where they will have maximum impact, achieving leverage early and decisively.

A modern office interior featuring a large, dark wood oval table surrounded by black chairs. The room has a light-colored wooden floor with a herringbone pattern. Large windows with brown curtains are in the background, and a modern light fixture hangs above the table. A semi-transparent pink banner is overlaid on the image, containing six columns of text.

274

*Expert Legal
Analyses Published*

230

*Case Achievements
Showcased Since
2018*

17+

*Press & Digital
Media Hosting
Our Expertise*

20+

*Years of
Specialized
Experience*

20

Team members

15+

Industries Served

SECTORS WE SERVE

Specialized legal solutions across diverse business landscapes

15+

*Business Sectors
Trust Our
Expertise*

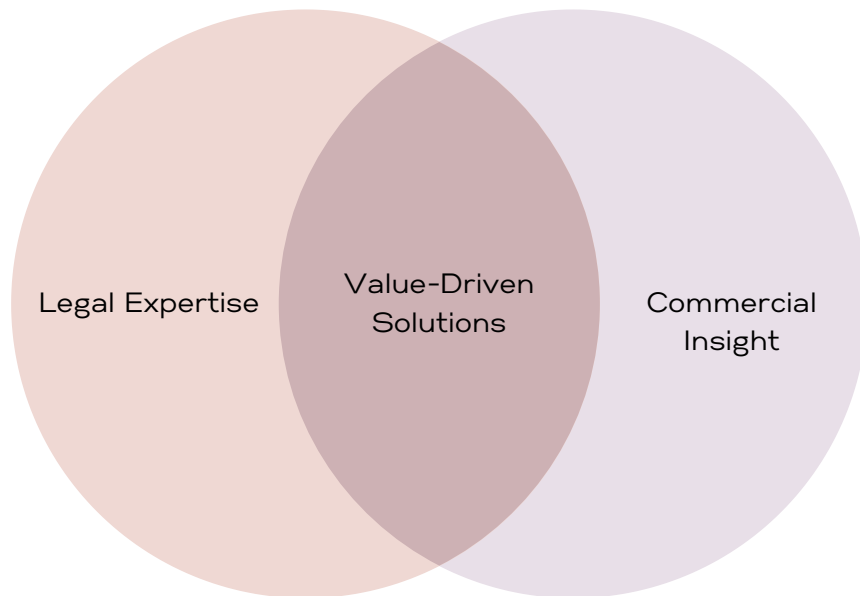
Our practice spans multiple sectors, allowing us to combine industry-specific knowledge with deep legal expertise. We understand the unique challenges, regulatory frameworks, and competitive dynamics that shape each industry's legal needs.

FEATURED INDUSTRY EXPERIENCE

Real Estate & Construction	Development agreements, structuring of real estate finance transactions, property litigation (including disputes arising from real estate transactions, lease agreements, construction contracts etc), lease agreements, construction contracts, etc.
Utilities & Energy Distribution	Regulatory compliance, commercial contracts, disputes arising in the context of utility service provision, debt collection strategies, commercial agency law advisory, and contract enforcement for service providers.
Retail & Consumer Products	Supply chain disputes, commercial agreements, consumer regulations, mass-scale contract drafting for product sales, and commercial agency law compliance.
Financial Services	Complex financing structures, debt restructuring, regulatory compliance, NPLs negotiations, legal support in loan renegotiation and asset workout strategies, disputes relating to financing transactions, etc.
Metalworks & Industrial Fabrication/Light Manufacturing	Custom manufacturing contracts, IP protection (trademarks, designs, patents), refinancing agreements, corporate restructuring strategies, litigation in industrial disputes etc.
Hospitality & Tourism	Hotel management agreements, franchising, lease negotiations, health & safety compliance, refinancing support, corporate governance advisory, tort liability management, and operational restructuring.

WHERE LEGAL THINKING BECOMES BUSINESS ADVANTAGE

We don't just solve legal problems — we structure legal leverage that serves business goals



We don't draw a line between legal thinking and commercial understanding – we treat them as parts of the same equation. Every matter we handle is assessed through a dual lens: how the law applies, and how the business moves. This mindset allows us to design legal strategies that do more than solve problems – they anticipate impact, align with business momentum, and contribute to long-term value.

WHERE TO FIND US

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